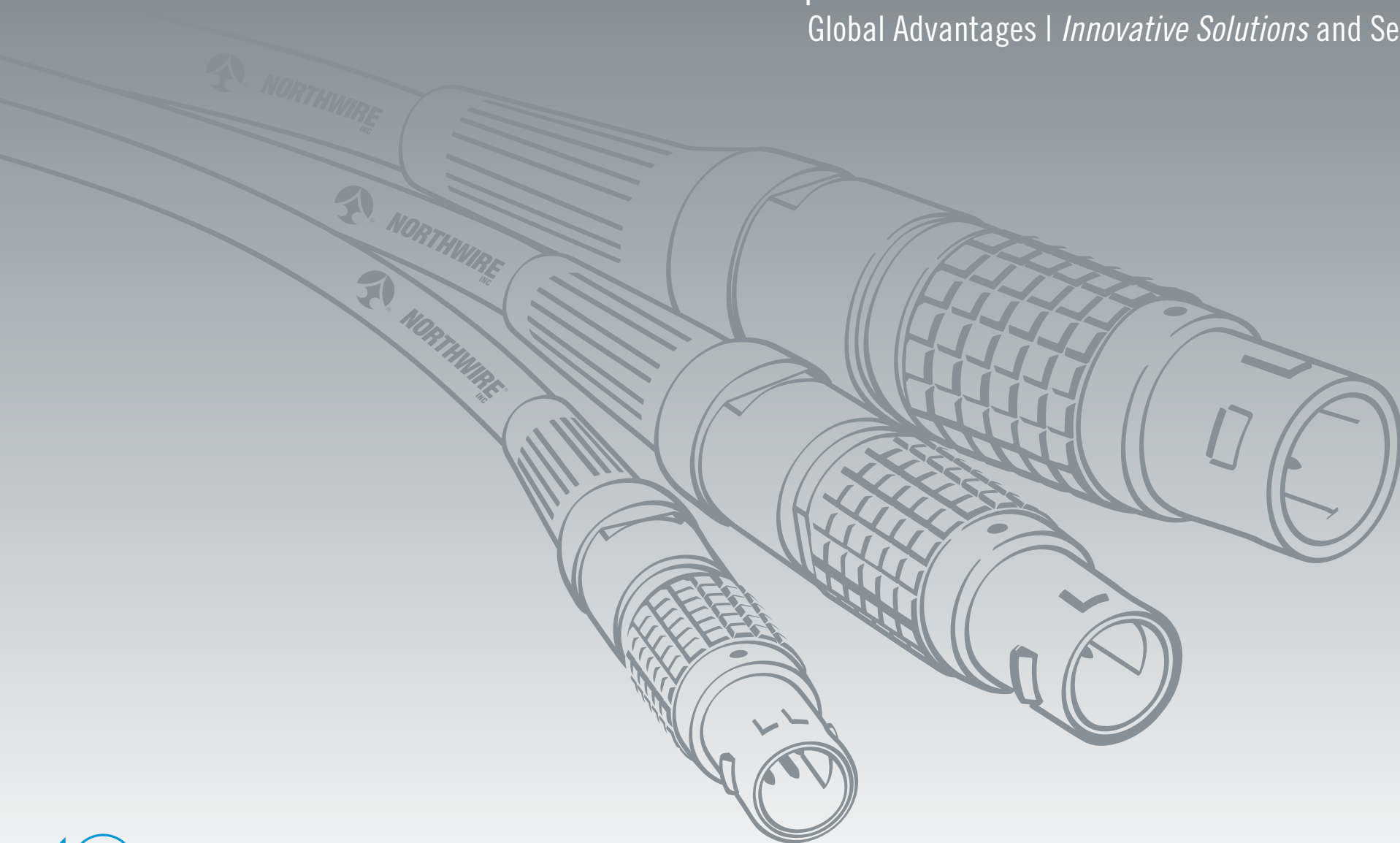


Solutions that Integrate

Site Paper: Custom Connectors and Cable Assembly
Global Advantages | *Innovative Solutions* and Services





Delivering value with velocity.

In today's global economy, you can rely on over 100 years of industry expertise to navigate complexities of international compliance with precision, high-reliability products.

Rapid manufacturing and a suite of services compliments the fully integrated innovative solution offerings of LEMO and NWI.

You will benefit from responsiveness and a consolidated supply chain.



Synergy through Strategic Partnership

In the summer of 2014, LEMO Group acquired Northwire, Inc. with the goal of providing a seamless experience with expanded capabilities to both companies' valued customers by offering a comprehensive suite of custom connector, cable and assembly offerings for a diverse range of extreme applications.

This means comprehensive product offerings, a wider range of resources, and rapid responses to your project needs.

Collaboration that Serves You.



- Precision Custom Connection Solutions
- The Original Push-Pull Connector
- Six Decades of Expertise
- Over 75,000 Product Designs
- Over 100,000 Customers
- Best-in-Class Technology
- Acknowledged Industry Leadership



- Custom Technical Cable + Assembly
- Shortest Industry Lead Times
- Four Decades of Innovation
- Over 8,000 Products
- Infinite Custom Offerings
- International Compliance Certifications
- Full Contract Engineering Capabilities



“I am convinced that by creating synergy between our two companies, we can grow and prosper side-by-side. Together we will be able to provide our customers high-quality **complete cable-connector solutions.”**

— Alexandre Pesci, CEO and President, LEMO Group





“Equally focused on satisfying our customers, LEMO and NWI look forward to acquiring new customers and serving our loyal customers’ needs for **engineered solutions and service excellence well into the future.”**

— Farhad Kashani, President Americas, Northwire, Inc.



**Field Proven Solutions
for a Wide Range of
Industries & Applications**



Industrial
Instrumentation
& Automation



Information &
Networking Systems



Electronics
& Machinery



Marine &
Underwater Use



Medical
Engineering
& Life Sciences



Alternative &
Nuclear Energy



Aerospace
& Defense



Public Sector
& Automotive



Test &
Measurement



Decorative &
Architectural Lighting



Communications
& Audiovisual

And much more...

Features that Benefit Our Valued Customers

#1: Global Advantages

With an established presence worldwide, Northwire and LEMO offer international logistics, access, language support, standard adherence, agency compliance, product specifications, and more to deliver seamless integration.

The European Distribution Center (EDC) serves the valued customers of Northwire and LEMO on an international scale. Customers will experience the advantages of shorter lead times, faster delivery and a one-stop-shop.

European
Distribution
Center

Features that Benefit Our Valued Customers



#2: Fully Integrated, *Innovative Solutions*

Explore a complete range of standard products or take advantage of complimentary customization for products that are designed and manufactured to meet the needs of your specific application. **Gain the ease and cost savings of a consolidated supply chain by optimizing, synchronizing, and streamlining.**

Features that Benefit Our Valued Customers



#3: Extensive Suite of Engineering Services

Create better products, realize cost savings, and increase your speed to market with Northwire and LEMO's global engineering disciplines. **Leveraging industry, agency, and government certifications, NWI and LEMO are committed to passing on business excellence and best practices.**

Features that Benefit Our Valued Customers



#4: Exceptional Service Excellence

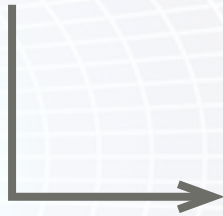
Rely on a unified TEAM of professionals for support and assistance in every area from *Concept to Completion*. **Speak with around-the-clock Subject Matter Experts (SMEs) and Customer Care representatives, or supplement your project with tools, calculators, and other technical, engineering, and service support resources.**

Get Started with LEMO + NWI with Ease.



Request a Custom Quote

1. Fill out our simple online form
2. Describe your application
3. Receive a custom quote



Request Free Samples

- Sample wire and connectors
- Complimentary designs
- Rapid prototyping



Utilize Our Technical Resources

- Stranding Conversion Chart
- Ampacity Chart
- Metric Conversion Chart
- Electrical Calculator

Leverage Our SMEs to Help with Critical Factors

Whether you are working under exacting requirements or simply have an innovative idea, LEMO and NWI will guide you through the complexities.

11 Critical Factors for Connectors, Cables and Assemblies

 End Application

 Most Important Feature(s)

 AWG Size/Conductor Count

 Voltage

 Outside Diameter Restrictions

 Shielding Needs

 Continuous Lengths/Put-Ups

 Quantities/Estimated Annual Usage

 Environmental Demands

 Required Certifications/Approvals

 Target Price

Our Promise

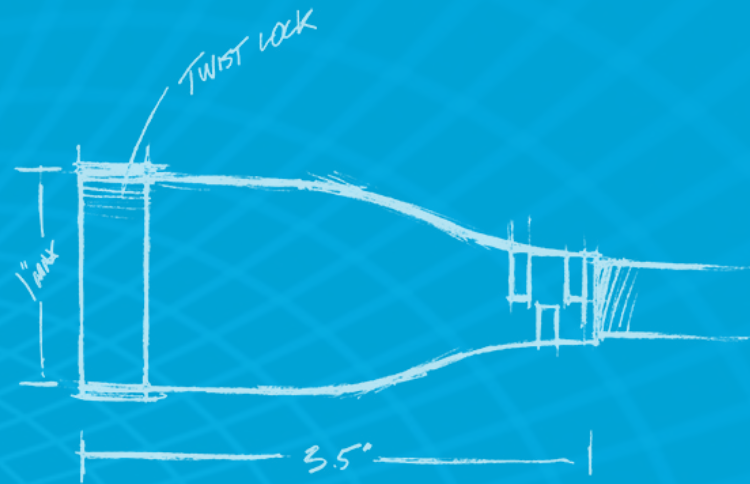
The LEMO Promise

- Fully Custom Solutions
- High Quality, Reliable Products
- Continual Optimization
- Precision Manufacturing
- 99% Added Value
- 98% On-time Delivery

The NWI Promise

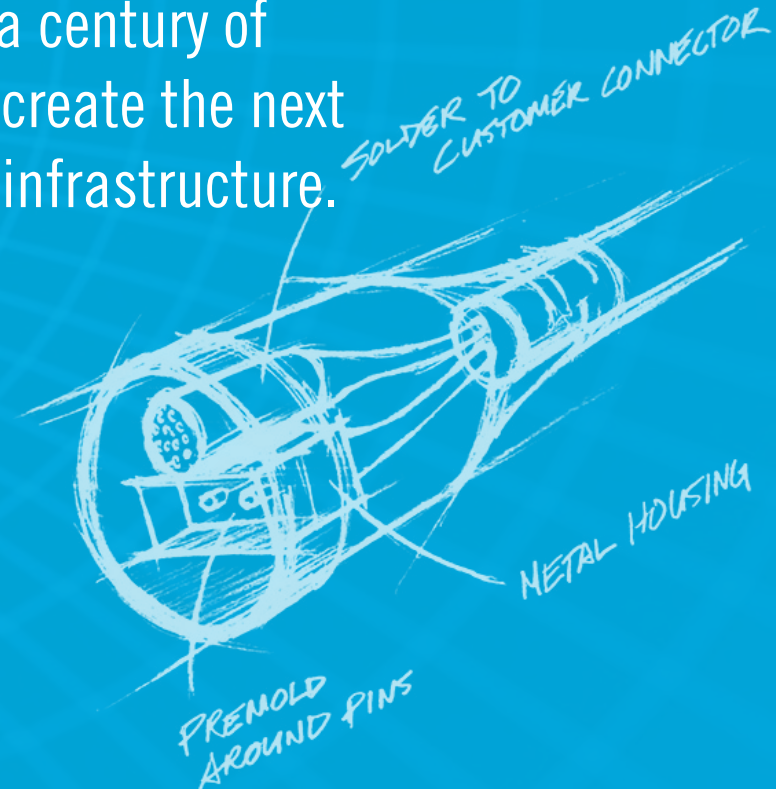
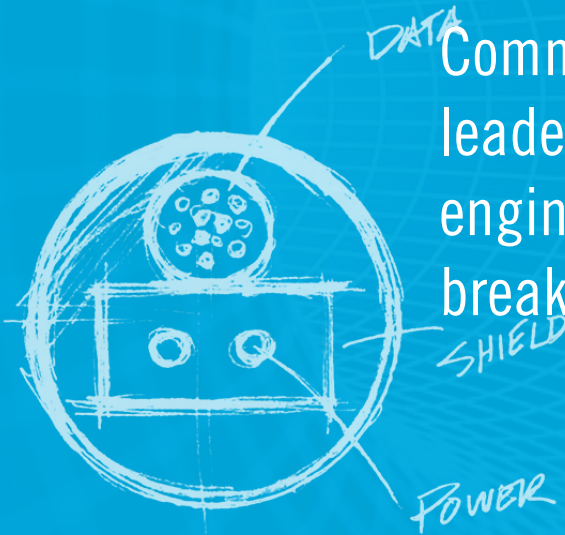
- No Minimum Order
- Quotes in 24 Hours or Less
- Same Day Custom Products
- Any Volume
- Rapid Prototyping
- Personalized Service Excellence





The Face of Future Innovation

Committed to continual improvement and global leadership, LEMO and NWI combine a century of engineering and design expertise to create the next breakthrough in reliable, safe cable infrastructure.



Connect Today to Learn More and Find Your Complete Custom Solution



Discuss options with a connector specialist

800.444.5366

707.578.8811

info-us@lemo.com

www.lemo.com



Talk directly to a cable assembly expert

800.468.1516

715.294.2121

cableinfo@northwire.com

www.northwire.com